

Jobber Demo Rewards Program Registration Form

Instructions for Jobber:

Jobber Info:

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- 1. Fill out the form below with your name, your contact info, and the names of the shops you will take us to for demonstrations of our nitrogen plastic welder. <u>Prospects need to be in the auto or heavy truck collision repair business and must be financially capable of purchasing a nitrogen plastic welder.</u> Preferably the prospects either do not currently have a nitrogen plastic welder or would consider upgrading an older unit.
- 2. Assign a "Qualification Code" to each shop: "A" for hot lead, "B" for lukewarm, and "C" for long shot.
- 3. Send the form to Kurt Lammon via email to kurt@polyvance.com, via fax to 256-638-8490, or via cell phone photo to 256-997-6971. Kurt or your regional sales rep will contact you to set up a time to do the demos.

Company Name: _____ Your Name: ____ Address: City, ST ZIP: Cell #: _____ E-mail: ____ To be completed by Jobber Rep To be completed by Polyvance Rep Qual Demo Performed? Shop Name City, ST Code Comments 1 2 3 4 5 6 7 8 9 10 11 12 13

Fine Print: 1.) You must accompany our sales rep on the sales calls and be ready to close the sales on the spot. Know your selling price. 2.) We can do 3 to 4 demos per day depending on drive time; please plan your week accordingly. 3.) Rewards will be paid on demos delivered, not demos promised. 4.) Polyvance sales rep will complete the form and return to Polyvance. 5.) Kurt will be in touch with you so you can choose your reward. Rewards will be shipped within five business days.